

MAYOR:
Bradley D. Belt

TOWN ADMINISTRATOR:
Stephanie Tillerson

TOWN ATTORNEY:
Stafford J. McQuillin III



MAYOR PRO TEMPORE:
Russell A. Berner

COUNCIL MEMBERS:
E. Luke Farrell
Madeleine Kaye
Lance Spencer

WAYS & MEANS COMMITTEE MEETING
Municipal Center Council Chambers
February 4, 2025, 10:00 am

AGENDA

- I. **Call to Order:**
- II. **Pledge of Allegiance**
- III. **Roll Call:**
- IV. **Approval of Minutes:**
 - A. Minutes of the Ways and Means Committee Meeting of January 7, 2025 [Tab 1]
- V. **Citizens' Comments (Agenda Items Only):**
- VI. **Old Business:**

None
- VII. **New Business:**
 - A. To Consider Approval of the Barrier Island Ocean Rescue One-Year Contract Extension Request for Beach Patrol Services [Tab 2]
 - B. To Consider Approval of the Proposal for the Leisure Trail Projects on Kiawah Island Parkway and Beachwalker Drive [Tab 3]
- VIII. **Chairman's Report:**
- IX. **Treasurer's Report:**
 - A. Monthly Budget Report [Tab 4]
- X. **Citizens' Comments:**
- XI. **Committee Member's Comments:**
- XII. **Adjournment:**



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WAYS AND MEANS

Agenda Item

WAYS & MEANS COMMITTEE MEETING

Municipal Center Council Chambers

January 7, 2025, 10:00 am

Minutes

I. **Call to Order:** *Chairman Farrell called the meeting to order at 10:00 am.*

II. **Pledge of Allegiance**

III. **Roll Call:**

Present at the Meeting:

Luke Farrell, *Chairman*
Brad Belt, *Mayor*
Madelene Kaye, *Committee Member*
Lance Spencer *Committee Member*

Also Present:

Stephanie Tillerson, *Town Administrator*
Dorota Szubert, *Finance Director*
Brian Gottshalk, *Public Works Manager*

IV. **Approval of Minutes:**

A. Minutes of the Ways and Means Committee Meeting of December 3, 2024

Chairman Farrell asked if there were any edits or additions to the minutes of the Ways and Means Committee meeting on December 5, 2025. There were no edits or additions, so the minutes were approved as presented.

V. **Citizens' Comments (Agenda Items Only):**

None

VI. **Old Business:**

None

VII. **New Business:**

A. Review and Recommendation of the Purchase of Traffic Monitoring Devices

Mr. Gottshalk stated that the Public Works Department is looking at installing speed projection signs, portable digital signage, and speed tracking equipment along the Kiawah Island Parkway and Beachwalker Drive. The Town has recognized the need to make motorists aware of their speed as they travel on Town roadways.

Mr. Gottshalk stated that the Public Works Department recently installed some speed monitoring equipment borrowed from the Community Association to collect speed travel data along the Parkway. The data showed that the vast majority of motorists are traveling about 10mph over the posted speed limit, with some motorists traveling in excess of 20mph over the posted speed limit. Having solar-powered signs that show the real-time rate of speed for motorists along the Parkway corridor and Beachwalker Drive will help reduce the rate of speed at which cars are traveling, creating a safer environment for motorists and pedestrians enjoying the leisure trail adjacent to the roadway.

Traffic monitoring equipment and digital signage will be utilized only on Town property along the Kiawah Island Parkway and Beachwalker Drive.

Mr. Gottschalk reviewed the quotes for three types of Stalker solar-powered equipment from Applied Concepts, Inc. This local company has been vetted and is utilized by the Charleston County Sheriff's Department, along with the sole source verification for each.

- Stalker Traffic Data Collector 2
- Stalker Street Dynamics pole mounted graphic PMG 15 Inch Display with Traffic Analyst
- Stalker MC360 Message Center Trailer (3'x6') w/Strobes

Mr. Gottschalk stated that staff is requesting that the Ways and Means Committee recommend to the Town Council authorizing the purchase of the Stalker Radar traffic monitoring equipment referenced in the three quotes from Applied Concepts, Inc. He noted that the SATAX Committee reviewed the Town's request for funding for the monitoring equipment project and recommended funding of \$25,163.00, which the Ways and Means Committee and the Town Council approved. If recommended for approval, the remaining \$12,259.43 will come from the General Fund.

Mayor Belt clarified that the proposed traffic data collector devices would eliminate the need for a third-party service to capture vehicle traffic data, thereby reducing costs.

Committee Member Spencer supported the initiative, asking about the placement of the equipment, the requirement for Stalker speed measuring devices, and the sole source provider status. Mr. Gottschalk explained that the decision to use Stalker equipment was based on their industry leadership, reliability, and the sole source provider status for Charleston County.

Committee Members discussed the speeding data collected, the effectiveness of these devices in slowing down speeding in other areas, potential locations for the equipment, and the flexibility of the solar-powered devices. Mr. Gottschalk confirmed the details of the proposed equipment and its proposed placement on Beachwalker Drive, on the Parkway exiting the main gate and inbound approaching Mingo Point and Little Rabbit Lane.

Further discussion included the effectiveness of the equipment and the potential for future additions, the suggestion to consider an additional location at Freshfields, the speed limit on the Parkway, and the equipment's user-friendliness.

Mayor Belt made a motion to recommend to the Town Council the approval of the staff recommendation to acquire these speed monitoring devices. Committee Member Spencer seconded the motion, and it was unanimously approved.

VIII. Chairman's Report:

None

IX. Treasurer's Report:

A. Monthly Budget Report

Ms. Szubert presented the Town's Budget-to-Actual Report through the end of November. The Report is compiled on a modified accrual basis, and all the funds are consolidated.

Overall, for the first five months, the Town's consolidated revenues of \$6.9 million are 14%, or \$862,000 higher, when compared to YTD for the last fiscal year, FY2024, and represent 44% of the total budget. Revenues are in line with expectations, with the following exceptions showing positive variance:

1. Business License Revenue: Increased by \$247,00, or 93%. In the first five months the Town issued 534 business licenses, which is 182 more when compared to last year.

2. Environmental Service Fees: Increased by \$565, or 101%, due to an increase in garbage collection fees.

Ms. Szubert explained that the positive variance was offset by a negative variance in building permit revenue related to the issuance of a one-time permit for Lower/Upper Beachwalker in the previous year. The permit had to be refunded, but revenues were collected back in December at a slightly higher rate. She noted that even though fewer permits were issued because the new fee schedule was approved at the beginning of this fiscal year, revenues are higher.

At the end of October 2024, the expenditures of \$4.8M are 18% or 742K higher than for fiscal year FY204 and 34% of the current year budget. They are in line with the budget, and the majority of the operating expenses are comparable to last year's totals, with the exception of the following:

1. Public Safety/Off Duty Deputies: Increased by \$231K, or 313%, primarily due to an increase in hourly pay to \$55, approved in February 2024, and a 54% rise in coverage, with hours worked increasing to 3,788 compared to 2,453 hours during the same period last year.
2. Waste Management: Increased by \$431K, or 99%, driven by higher contract costs for garbage collection.

The Committee discussion included an analysis of the new permit fee schedule's impact on revenues, which was planned as part of the upcoming budget review, and environmental services fees for waste management. It also included an in-depth discussion of measuring the value and return on investment in the off-duty deputy increase, the public safety and law enforcement study, and the need to understand deputy activities, presence, impact, and response times.

Chairman Farrell stated that he would like to have a couple of items broken down into more detail during the budgeting process to allow a deeper examination of some specific issues.

X. Citizens' Comments:

None

XI. Committee Member's Comments:

Committee Member Spencer noted a lack of citizen comments at the meetings.

XII. Adjournment:

Chairman Farrell adjourned the meeting at 10:37 am.

Submitted by,

Petra S. Reynolds, Town Clerk

Date



Tab | 2

WAYS AND MEANS

Agenda Item

Barrier Island Ocean Rescue

32 Sora Rail Road
Kiawah Island, SC 29455
www.BeachPatrolSC.org



24 January, 2025

Members of Council:

Barrier Island Ocean Rescue is requesting to exercise the first one-year extension option of the February 2022 contracted Beach Patrol Services Agreement.

This letter conveys that Barrier Island Ocean Rescue has an intimate understanding of the scope of work to be done, will commit to perform the necessary duties, that all qualifications outlined in the current contract are satisfied and/or exceeded, and to ensure continued, seasonally scaled staffing by officers who have created and maintained a reputation of quality, consistency, and a high level of service.

With no changes to the currently contracted scope or schedule, the cost of providing Beach Patrol service shall remain \$584,000.00.

We look forward to continuing and deepening our long-standing partnership with the Town of Kiawah Island.

Respectfully,

Robert Edgerton

A handwritten signature in blue ink, appearing to read "Robert A. Edgerton".

Michael Sosnowski

A handwritten signature in blue ink, appearing to read "Michael Sosnowski".

STATE OF SOUTH CAROLINA)
COUNTY OF CHARLESTON)
)
)
_____)

**AMENDMENT TO AGREEMENT BETWEEN
THE TOWN OF KIAWAH ISLAND
AND
ISLAND BEACH SERVICES, LLC
dba Barrier Island Ocean Rescue**

WHEREAS, the **Town of Kiawah Island** and **ISLAND BEACH SERVICES, LLC dba Barrier Island Ocean Rescue** entered into an agreement on **February 7, 2022**, for the purpose of providing Beach Patrol services.

WHEREAS, the current agreement was for a one-year term expiring on February 6, 2025, with an option to renew for two (1) one-year extensions

WHEREAS, the Town and Island Beach Services dba Barrier Island Ocean Rescue wish to amend said agreement in the following particulars:

1. **TERM:** This agreement shall be extended for the first (1) one-year term from February 6, 2025, to February 6, 2026.

All other provisions of the agreement entered into on February 7, 2022, shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment on this 4th day of February 2025.

WITNESSES

Town of Kiawah Island

By: Bradley D. Belt
Its: Mayor

Island Beach Services, LLC

By: Rob Edgerton
Its: Owner

STATE OF SOUTH CAROLINA)
COUNTY OF CHARLESTON)

**AGREEMENT BETWEEN
THE TOWN OF KIAWAH ISLAND
AND
ISLAND BEACH SERVICE, LLC
dba BARRIER ISLAND OCEAN RESCUE**

THIS AGREEMENT is made and entered into this 7th day of February, 2022, between the **TOWN OF KIAWAH ISLAND**, South Carolina (hereinafter "Town") and **ISLAND BEACH SERVICE, LLC dba BARRIER ISLAND OCEAN RESCUE** (hereinafter "Contractor");

WHEREAS, Town desires services of Contractor to provide a beach patrol for the safety and well-being of individuals using the Town's beach during the entire year, and;

WHEREAS, in accordance with the Municipal Code the Town has solicited proposals from commercial entities to provide beach patrol services, and;

WHEREAS, Contractor submitted a proposal to provide the beach patrol services required by the Town and was found to be the lowest qualified bidder.

NOW, THEREFORE, in consideration of the mutual covenants contained herein Town and Contractor do hereby mutually agree as follows:

1. Objective:

Contractor shall furnish services to provide for the safety and well-being of Kiawah Island property owners and visitors and to respond to those individuals in need of assistance on the beach on Kiawah Island, South Carolina. Employees of Contractor shall provide this service. Generally, the Contractor shall:

- A. Render assistance to those in need;
- B. Call for assistance as necessary from the appropriate entities (e.g. Law Enforcement, Emergency Medical Services, Fire Department, Coast Guard, etc.);
- C. Monitor and report potentially dangerous and/or illegal activities to the appropriate authorities;
- D. Respond to inquiries for information from beachgoers;
- E. Act as Code enforcement officers and enforce all beach and local ordinances;
- F. Assist the Town with special projects, including but not limited to stocking and maintenance of mitt boxes, relocating trash boxes and signposts, and assisting in litter pickups.

2. Schedule:

Contractor shall perform work daily in accordance with the following schedule:

October 1 through Thursday before Easter

One employee (one vehicle), full coverage of beach throughout the day.

Workday: 8:00 a.m. to 5:00 p.m.

Friday before Easter through May 14

Two employees (two vehicles), patrolling independently to maximize beach coverage. One vehicle will be operated by the supervisor of the day.

Workday: 8:00 a.m. to 6:00 p.m.

May 15 through Thursday before Memorial Day

Three employees (three vehicles) patrolling independently for maximum beach coverage. One person will be designated as the supervisor. Shifts will be staggered and overlapping 8 hour shifts to ensure adequate coverage and response during the workday hours.

Workday: 7:00 a.m. to 8:00 p.m.

Friday before Memorial Day through August 15

Six employees (six vehicles) patrolling independently for maximum beach coverage. One person will be designated as the supervisor. Shifts will be staggered and overlapping 8 hour shifts to ensure adequate coverage and response during workday hours.

Workday: 7:00 a.m. to 8:00 p.m.

August 16 through Labor Day Monday

Three employees (three vehicles) patrolling independently for maximum beach coverage. One person will be designated as the supervisor. Shifts will be staggered and overlapping 8 hour shifts to ensure adequate coverage and response during the workday hours.

Workday: 7:00 a.m. to 8:00 p.m.

Tuesday After Labor Day through September 30

Two employees (two vehicles), patrolling independently to maximize beach coverage. One vehicle will be operated by the supervisor of the day.

Work day: 8:00 a.m. to 6:00 p.m.

3. Agreement Amount:

The agreement amount is Five hundred eighty-four thousand dollars (\$584,000.00) per annum. Contractor shall present an itemized invoice on or about the first of each month, beginning March 1, 2022. Town shall have fifteen days in which to pay invoice.

4. Term:

This Agreement shall be for a three-year term commencing on the 7th day of February 2022 and expiring on the 6th day of February 2025 with an option to two (2) one (1) year extensions.

5. Scope of Work:

A. The physical limits of the Work will be seaward of the OCRM 40-year setback line and between Captain Sam's Inlet cut in the west and the further most

accessible location in the east and from the mean low-water mark one mile out into the Atlantic Ocean (hereinafter "Beach") and not to exclude calls for service in the other navigable waterways surrounding the Town.

- B. Contractor employees shall patrol the Beach by driving a Contractor owned and maintained all-terrain vehicle. The vehicles will be outfitted to carry the necessary equipment and shall be uniform in appearance with approved identifying decals. At least one of the vehicles must have the ability to transport medical emergencies off the beach with the aid of a backboard. Six vehicles are required during the peak summer season.
- C. Contractor employees shall have the ability to patrol and respond to water emergencies by operating a Contractor owned and maintained watercraft equipped with equipment for water rescue.
- D. The Town will supply Contractor employees with portable radios to allow the Town and the Contractor to stay in contact. The Contractor will assure the proper operation and maintenance of the portable radios while they are in the possession of his employees. The cost of damage to the radios due to abuse or misuse by the Contractor will be paid by the Contractor. The Contractor shall also supply a cell phone with a dedicated number for beach patrol.
- E. The Contractor shall provide any and all safety, rescue, and medical equipment.
- F. Automated External Defibrillators (AED) will be supplied and maintained by the Contractor.
- G. The Contractor employees shall bury dead marine life on the beach after following the established protocol for such burial, as directed by authorized Town personnel.
- H. Employees of the Contractor must know and comply with all beach management ordinances of the Town. Employees of the Contractor are responsible for informing beachgoers not observing Town beach ordinances of their responsibility to do so.
- I. The Contractor shall maintain a daily beach activity log and submit such information to the Town. Incident reports of significant events should be submitted to the Town within 24 hours of the event.
- J. The Contractor shall maintain the minimum requirements for open water beach patrol and lifeguard agencies in accordance with nationally accepted standards set forth by the United States Lifesaving Association (USLA).

6. **Qualified Employees:**

- A. Each employee shall possess and keep current the following:
 - USLA open water lifeguard certification
 - CPR/AED for the Healthcare Provider

- First aid training according to USLA guidelines
- Current driver's license
- All certifications must be obtained prior to independent assignment
- Code enforcement training provided by Town
- Background check performed by contractor and kept on file for the duration of employment
- Employee records must be available to the Town's Administrator or Public Safety Director upon request

B. Supervisors

- A supervisor will be designated each day
- Must meet all employee qualifications listed above
- Shall ensure reports are submitted in a timely manner.
- Will follow the above schedule for supervision of beach vehicles

7. Appearance:

- A. All employees shall wear matching uniforms, pre-approved by the Town
- B. Uniforms will be worn while on patrol and will be clearly identifiable as beach patrol.
- C. All employees shall maintain a professional attitude and appearance.
- D. Clothing shall be neat and clean at all times.
- E. Employees shall possess the physical ability to complete all job elements and duties as required.

8. Liability and Insurance:

- A. The Contractor shall carry and maintain Workman's Compensation insurance in statutory amounts for his employees. Contractor must provide Town with certification of this coverage.
- B. Contractor shall carry a comprehensive general liability policy of at least one million dollars (\$1,000,000) per occurrence (combined single limit of liability) to cover operations, equipment, and contractual liability. The policy shall name Town of Kiawah Island as an additional insured. Contractor must provide Town with copies of this policy.
- C. The Contractor shall maintain automobile insurance liability policies on all "Beach Patrol" vehicles with at least five hundred thousand/one million dollars (\$500,000/\$1,000,000) coverage. Contractor shall provide Town with copies of these policies.
- D. The Contractor shall defend, indemnify, and hold harmless the Town of Kiawah Island, its elected officials, and employees from and against any and all actions, costs, claims, losses, expenses and/or damages arising out of performance of the work by the employees of Contractor.

9. Termination:

- A. This Agreement may be terminated without cause by either party with thirty-day (30) written notice. In such case, the Town shall pay the Contractor a pro-rata shares of the monthly fee up to the date of termination.
- B. If the Contractor fails to abide by any terms in the Agreement, the Town has the duty to notify the Contractor in writing of such failure. If the Contractor then fails to correct the failure within forty-eight (48) hours of such notification, the Town, at its discretion, may terminate the Agreement.

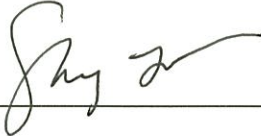
10. Modification:

This agreement may not be modified except by written consent of both parties, such consent to be given by authorized representatives of both parties.

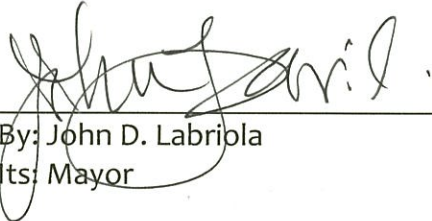
11. Effective Date: This agreement shall be effective February 7, 2022.

WITNESSES:

TOWN OF KIAWAH ISLAND




Sherry Fortson




By: John D. Labriola
Its: Mayor

ISLAND BEACH SERVICE, LLC
dba BARRIER ISLAND OCEAN RESCUE



Janice R. Fox



By: ROBERT N. EDGERTON
Its: OWNER



WAYS AND MEANS

Agenda Item

WORK IN PROGRESS

The materials for this tab were not completed in time to include them.

Petra



Tab | 4

WAYS AND MEANS

Agenda Item



Memorandum

TO: Chair and Members of Ways and Means Committee

FROM: Dorota Szubert, Finance Director

SUBJECT: Budget Report for the First Six Months Ended 12/31/2024

DATE: February 4, 2025

Overview:

Presented here is the Town's Balance Sheet as of December 31, 2024, and Budget to Actual Report for the first six months. The Budget to Actual Report is compiled on a modified cash basis and all the funds are consolidated.

As of December 31, 2024, the Town's governmental funds combined have an ending fund balance of approximately \$43.6M, an increase of approximately \$2.6M from June 30, 2024. The total fund balance consists of:

- Unassigned Fund Balance (available for discretionary spending): \$24.4M (56%)
- Capital and Emergency Reserves: \$9.6M (22%)
- Restricted for Tourism-Related Funding: \$9.6M (22%)

Overall, for the first six months the Town's consolidated revenues of \$8.3M are 24%, or \$1.6M higher, when compared to YTD for the last fiscal year, FY2024 and are at 53% of the total budgeted revenues for the current year. In overall, the revenues are within the budget with the Building Permits, Business Licenses and Waste Service Fees and Interest Income expected to carry positive variance throughout the year.

With 50% of the year lapsed, the expenditures of \$5.6M are 11% or \$567K higher than for fiscal year FY2024 and 40% of the current year budget. They are in line with the budget and majority of the operating expenses are comparable to the last year's totals, with the exception for the following:

1. Public Safety/Off Duty Deputies: Increased by \$236K, or 159%, primarily due to an increase in hourly pay to \$55, approved in February 2024 and a 51% rise in coverage.
2. Waste Management: Increased by \$234K, or 39% driven by higher contract cost for garbage collection.

Town of Kiawah Island
Balance Sheet - Governmental Funds
Unaudited
Modified Cash Basis
12/31/2024

	GENERAL FUND	SPECIAL FUNDS COMBINED	CAPITAL FUND	TOTAL FUNDS
ASSETS				
Cash and Cash Equivalents	\$ 24,284,562	\$ -	\$ -	\$ 24,284,562
Cash and Cash Equivalents, Restricted	-	9,569,214	9,613,427	19,182,641
Accounts Receivable	304,554	-	-	304,554
TOTAL ASSETS	24,589,116	9,569,214	9,613,427	43,771,756
LIABILITIES				
Accounts Payable and Accrued Liabilities	130,218	-	-	130,218
Municipal Court Fines and Assessments Payable	-	-	-	-
Unearned Revenue	7,740	-	-	7,740
TOTAL LIABILITIES	137,958	-	-	137,958
DEFERRED INFLOWS OF RESOURCES				
Unavailable Revenue	55,539	-	-	55,539
TOTAL DEFERRED INFLOWS OF RESOURCES	55,539	-	-	55,539
TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES	193,497	-	-	193,497
FUND BALANCES				
Restricted:				
Tourism Related Expenditures & Capital Improvements	-	9,547,299	9,613,427	19,160,725
Victims' Assistance	-	21,915	-	21,915
Unrestricted	24,395,619	-	-	24,395,619
TOTAL FUND BALANCES	24,395,619	9,569,214	9,613,427	43,578,259
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCES	\$ 24,589,116	\$ 9,569,214	\$ 9,613,427	\$ 43,771,756

Town of Kiawah Island
 Budget to Actuals
 For the Six Months Ended 12/31/24
 Modified Cash Basis /Unaudited

	Fiscal 2025				FY2025 VS FY2024		
	Y-T-D ACTUALS	TOTAL BUDGET	VARIANCE	% OF BUDGET	FY2024 Y-T-D	\$ VARIANCE	% VARIANCE
Revenue:							
Building Permits	\$ 1,285,980	\$ 1,300,000	\$ (14,020)	99%	\$ 764,047	\$ 521,933	68%
Building Permits-Special Projects	437,092	-	437,092	-	959,182	(522,090)	-54%
Business Licenses	586,437	3,350,000	(2,763,563)	18%	292,504	293,933	100%
STR Application Fees	18,900	400,000	(381,100)	5%	29,700	(10,800)	-36%
Franchisee Fees	186,055	970,000	(783,945)	19%	235,495	(49,440)	-21%
Local Option Tax	475,261	900,000	(424,739)	53%	460,159	15,102	3%
State ATAX	1,216,918	3,000,000	(1,783,082)	41%	1,148,591	68,327	0%
Local ATAX	946,654	1,500,000	(553,346)	63%	798,259	148,395	19%
County ATAX	329,677	612,000	(282,323)	54%	-	329,677	0%
Hospitality Tax	439,679	900,000	(460,321)	49%	350,363	89,316	25%
Waste Services Fees	1,214,896	1,068,000	146,896	114%	615,584	599,312	97%
Inter	1,045,428	1,200,000	(154,572)	87%	930,182	115,246	12%
Other	85,719	267,012	(181,293)	32%	85,365	354	0%
Total Revenue	8,268,696	15,467,011	(7,198,315)	53%	6,669,431	1,599,265	24%
Expenses:							
Salaries/Regular Employees	1,224,204	2,478,883	(1,254,679)	49%	958,638	(265,566)	-28%
Overtime	2,468	11,700	(9,232)	21%	3,854	1,386	36%
Benefits	412,602	859,225	(446,623)	48%	307,051	(105,551)	-34%
Payroll Tax	110,687	226,950	(116,263)	49%	97,873	(12,814)	-13%
Employee Subtotal	1,749,961	3,576,758	(1,826,797)	49%	1,367,416	(382,545)	-28%
Public Safety/Payroll and Related/ Off Duty Deputies	384,418	703,779	(319,361)	55%	148,394	(236,024)	-159%
STR Code Enforcement	196,688	389,376	(192,688)	51%	196,688	-	0%
Beach Patrol	291,999	584,000	(292,001)	50%	291,999	-	0%
Utilities & Supplies	101,448	259,800	(158,352)	39%	112,317	10,869	10%
Communications	35,764	84,724	(48,960)	42%	45,657	9,893	22%
Waste Management							
Waste Services Contract	841,064	2,020,000	(1,178,936)	42%	607,239	(233,825)	-39%
Additional Waste Services	48,127	87,000	(38,873)	55%	79,077	30,950	39%
Insurance	223,069	225,090	(2,021)	99%	194,005	(29,064)	-15%
Professional Services	193,815	515,000	(321,185)	38%	183,128	(10,687)	-6%
Consultants	96,546	362,000	(265,454)	27%	205,129	108,583	53%
Maintenance	366,092	599,000	(232,908)	61%	266,425	(99,667)	-37%
Travel	19,680	100,650	(80,970)	20%	15,399	(4,281)	-28%
Rentals	24,662	40,000	(15,338)	62%	21,134	(3,528)	-17%
Tourism & Recreations							
SATAX Recipients	682,845	2,962,274	(2,279,429)	23%	759,673	76,828	10%
Other	226,670	805,900	(579,230)	28%	276,326	49,656	18%
Contributions	-	200,000	(200,000)	0%	-	-	0%
Other	79,356	343,520	(264,164)	23%	88,226	8,870	10%
Capital Outlay:							
Building	-	25,000	(25,000)	0%	-	-	0%
Vehicles	23,944	35,000	(11,056)	68%	-	(23,944)	-100%
Other	39,129	50,000	(10,871)	78%	-	(39,129)	-100%
MUSC Pledge	-	200,000	(200,000)	0%	200,000	200,000	0%
Total Expenses	5,625,277	14,168,871	(8,543,594)	40%	5,058,232	(567,045)	-11%
Net Changes in Fund Balance	\$ 2,643,419	\$ 1,298,140	\$ 1,345,279		\$ 1,611,199	\$ (1,032,220)	